

When you think of the Northern Lehigh area, you normally think of the slate industry-not steel. However, the Business of the Month for October is Orkin Steel which has been in business for over 100 years and located at 375 Cherry Street, Slatington.

ORKIN STEEL is a full-line structural steel service center. Orkin customers come from as close as the greater Easton, Bethlehem, and Allentown area and from as far away as NY, MD, and NJ. They are steel fabricators, manufacturers, home building contractors, and even “mom and pop” business owners. .

The company has a depth of inventory that includes beams, channels, bar products, angles, grating, rebar, tubing, adjustable and custom columns, and more. They will cut to length and deliver. For home builders, they drill and paint beams and stock many products specifically for them, including ICC approved adjustable columns, flitch plates, fastening hardware, shims, splice plates, etc

ORKIN STEEL was founded in 1910 by Harry E. Orkin and is incorporated as Harry E. Orkin, Inc. doing business as ORKIN STEEL.

The management of the company includes:

Rory Orkin, Owner

Rob Wagner, Operations and Inside Sales Manager

Vic Cohen, Outside Sales Manager

Rich Gant, Outside Sales

Rob Cohen, Inside Sales

Brenda Sparrow, Office Manager

Per Rory Orkin, “We like to think that one of the keys to our longevity and growth is that we have adapted to the times. We like to think that our personal touch is one of the reasons our customers keep coming back. After all, it's been more than 100 years! Our handling and processing equipment is state of the art. One little concession to a bygone era... we still have real people answering our telephones!”

You can contact the company Monday - Friday from 8 AM to 5 PM EST. **Phone:** 610-767-3845 **Fax:** 610-767-2244 or via their website: www.orkinsteel.com